



COMPANY PROFILE



P.O Box 1429, Marlboro, 2063

6-13th, Alexandra, Sandton, 2018  
 Office: +2711070-8373  
 Mobile (+2776 385 4574/+2773 278 8529)  
 Fax: (+27.864968058)  
 Email1:bookings@khavhotours.com  
 Email2: khavho.tours@gmail.com  
 Website: [www.khavhotours.com](http://www.khavhotours.com)

**OWNER IS AN ACCREDITED TOURIST GUIDE NO: GP 1852**



### Our Promise to Guests.

Protection, Comfort, Health & Safety for a South African Authentic Experience



Directorship: Ms. R.R and P.A. Phasha\_ Reg no: 2003/074934/23

# KHAVHO TRAVEL & TOURS



## Who we are

Khavho Business Management T/A Khavho Travel & Tourism is an inbound tour operator since 2005. We pride ourselves with providing first class, authentic South African Travel experiences, Incentive travel packages for both corporate and leisure with transportation and escorted arrangements. Our research endeavors are a mine of useful information which can provide insight into the social, physical, psychological and financial operations taking place in the informal markets, with the main focus being on Gauteng Townships. The informal market is one of the fastest growing market that is attracting interest globally due to its vast potential and unexplored phenomena. There are millions of consumers and distributors in the informal markets who interact with thousands of products and services daily; and are still looking for ways to improve and convenience their lives through innovative products and services.

## Our Specialty

Our team specialise in various segments targeting foreign and domestic corporate institutions, learning institutions wishing to experience the richness of South Africa with prompt, passionate and quality customer service. We also provide Pre and post tours, enterprise development journeys, travel/tourism desk management by promoting destination marketing service; Alexandra being the main beneficiary on our marketing domains since we originate from there. We have on offer Leisure packages for Cultural Heritage experiences such Wild life safari, Air Balloon, adventure and sports journeys.

## “WE LINK BUSINESS WITH COMMUNITIES”

Our “Learning Journeys” present the bridge which can facilitate between institutions and these unexplored markets, to reveal valuable insight into the perceptions of potential customers about your products and how you can tailor-make these products to impact the wellbeing of the community by bringing innovation and convenience, while at the same time finding a new potential revenue stream. You will be able to ask questions and learn about expectations directly from potential and existing customers whilst enjoying the cultural diversity of our communities.

**Directorship: Ms. R.R and P.A. Phasha\_ Reg no: 2003/074934/23**

## **Our Products**

### ***WALKING, BICYCLE AND HOP ON/OFF TOURS***

#### **Escorted /guided day trips - (Cultural Heritage, Wild Life and Adventure)**

Your guide takes you to each sightseeing destination, interacts with you and interprets what you are seeing. All our prices are competitive and may include sightseeing, guiding and transport. Accommodation and Lunch are optional (when required); the client may be asked to pay for certain items such as entry fees, souvenirs and alcoholic beverages.

#### **Urban and rural Cultural Heritage Journeys**

Shopping, sports, township or city guided tours offer the convenience and the freedom to experience new products or services in and around a destination. Cities, Townships boasts various professional and established service providers including fashion designers, tailors, health and beauty salons, artists, sculptors, laundry, professional shoe washing services, etc. who specialize in their unique fields of service.

#### **School educational sightseeing and recreational journeys**

School outings are an important part of children's growth and can contribute positively in their future intellectual development. We design school excursions for private and public schools based on curricular or academic requirements. Excursions can be arranged in Alexandra and around South Africa or sports tours.

### **BUSINESS TOURISM AND CONSULTANCY SERVICES**

#### **Enterprise Development- Volun-tourism**

This journey can be tailor made to visit specific businesses of interest based on client needs and company objectives, such as identifying Corporate Social Investment (CSI) beneficiaries. Townships have a number of various disadvantaged communities, informal and formal businesses, ranging from Street Vendors, Architect firms and Non-Profit Organizations which provide services to residents in and outside of Sandton areas. Entrepreneurship is a major economic activity, with individuals starting businesses to address needs of community members (such as NPO's) and to make profit to improve their standard of living.

#### **Research and development**

Our business tourism division specializes in providing services for corporate companies who are interested in learning about base of pyramid (bop) markets through learning journeys and scientific research. Alexandra has a diverse population of over a million people with different spending patterns who are always looking for new, reasonable products and services to improve their lives. Findings have indicated that through research and development, our services can benefit both the community and corporate companies by

responsibly bridging the gap of supply and demand. Packages are customized according to client needs.

### **Employee wellness and teambuilding journeys**

Research has indicated that employees who are stressed due to personal problems or work pressure are less likely to perform their duties optimally. This can result in reduced work performance and increased health costs which can affect company profitability. Our employee wellness and teambuilding is designed to rejuvenate overworked and stressed employees by exposing them to a new environment in Alexandra or anywhere in South Africa, where they can enjoy health spa treatments, spiritual retreats, adventurous challenges and activities and time to introspect on the self. These tours are customized to meet specific company objectives for the outings.

### **Conferencing, functions and events**

The company provides expertise in coordinating, managing events and community upliftment projects since 2005 and is registered with relevant tourism bodies within the industry. We also book conference and meeting venues with food and beverages based on client needs.

### **Tourism Consultation-**

Hospitality, Meetings, Conference venues and Events coordination  
Tourism Skills Training and Development  
Destination Marketing and Management  
Route Development and Profiling  
Community Development projects for CSI

### **PREVIOUS WORK DONE**

Some of the major companies we have worked with in Alexandra Township include- a social research company based in Cape Town called Reciprocity, the London Business School (LBS); the University of Vienna in Austria, as well as the global medical enterprise, Pfizer, Colgate, Urban Think Tank, Rapid Blue PTY LTD and Accenture to name a few.

We have facilitated qualitative research studies for GBE (Global Business Experience) run by our client London Business School and quantitative research studies for several others who were affiliated to the University of Vienna in Austria with local Spaza shops in Alexandra Township. The mostly foreign shop owners are vulnerable and reluctant to communicate any information as they feel targeted and insecure in an unfamiliar social environment. This is a challenge faced by many companies which are trying to investigate this market. However, we have effective methods, skills and have built a positive relationship with some of these traders and can extract the necessary information in an ethical manner.

Through our effective research methods and project management capability, we have built a solid relationship with Reciprocity in collaboration with London Business School (LBS) to host an annual entrepreneurial skills exchange program which takes place for five consecutive days in October and has been happening for the past seven years in Alexandra Township. Through this program we have worked closely with over 100 various local businesses which include spaza shops, hair salons, internet cafes, driving schools,

restaurants, kindergartens etc. and have hosted over 500 MBA students from LBS who come to South Africa as part of their MBA program to uplift these businesses by applying their knowledge through analyzing the business strategies and coming up with a set of practical recommendations on how to improve these strategies.

The program has injected close to R1 million in Alexandra Township since its inception in salaries and wages, securing of venues and catering, using of local services and facilities, logistics and buying from local businesses, which amounts to a considerable amount of investment. Not less important is the first-class business knowledge and skills being imparted to local residents by these high level business students in order to sustain and grow their businesses and create employment opportunities for other residents. The impact of the program is evaluated annually and has had a high success turnover with more than 80% of businesses still operational.

***“Our target is to acquire a bigger office space at Atrium in Sandton Square. We goal is to source clients from Sandton, provide the best opportunity for our township youth to earn a living and create a safe environment for visitors and everyone. Our initiatives provide a range of township tourism related job opportunities”, says the founder; Rachel Seski Phasha.***

Everyone is a winner at Khavho Travel & Tours because we collaborate with icons and micro entrepreneurs in all fields of business, veterans and ordinary residents in their respective places usher visitors into their homes or places of interest. We work with professional, reputable graded hospitality Establishments/home stays.



Through our partnership with Alexandra Community Radio Station , we are able to source Chauffer drivers, qualified and compliant driver/guides. We train all staff/volunteers sourced on contract. We source Coaches from Reliable and established Tour Operators.

## **Our Promise to Guests**

Passenger’s safety is at the foundation of everything we do at Khavho Travel & Tours. We comply with internationally accepted travel practices, including passenger liability and comprehensive insurance. All vehicles are fitted with tracker and air-conditioner. They undergo regular checks and services recommended by the manufacturer and according to legal guidelines.

**All trips can be tailor-made and intertwined to suit client’s needs.**

**Directorship: Ms. R.R and P.A. Phasha\_ Reg no: 2003/074934/23**

For further details or request for quotation; We are accessible via Whatsapp Business on +2783 284 7023 or 011 070 8373, Anytime on +2781 478 5875